

Advertising Sales / Account Executive
Full-Time or Part-Time Opportunities Available

Jobelephant.com Inc. is a fast-growing, recruitment advertising agency with an immediate need for an Account Executive to promote our advertising services to Human Resources professionals (B2B) in the public sector (B2G).

Incumbent will be responsible for cold calling potential clients, explaining the value of our services and answer questions to facilitate sales. Candidate must be personable, energetic and well spoken individual who can think fast on their feet.

Beyond telemarketing, this position requires the incumbent to follow up leads by email. Strong written and communication skills are a must.

Why sell our service?

- Our prices are competitive and easy to sell.
- Our customer service, graphics and support staff are top notch.
- We are honest and well respected throughout the industry.
- Our clients love our service once they try it.

Requirements:

- 2 years' customer service in a sales environment or related field experience
- College degree preferred
- Type 35+ WPM
- Self motivated
- Experience with databases/CRM (FileMaker Pro & Mac) preferred
- Strong communications skills, good work ethic and the ability to multi-task

Jobelephant.com is an established leader in the multi-billion dollar recruitment advertising industry. Our clients are colleges and universities throughout the United States. Our modern office is conveniently located in the Mission Valley/Grantville area. Telecommuting from outside the San Diego area is a possibility for the right candidate after on-site training is completed.

This is a fun and exciting work environment that embraces diversity and entrepreneurial spirit. This is NOT a corporate, dead-end job!

We offer a base hourly wage plus commission. Health & Dental Insurance. Working hours are Monday-Friday exclusively. We do not work weekends.

For immediate consideration please e-mail your resume, salary history, and cover letter to: hr@jobelephant.com

Resumes without salary information will not be considered.

NO STAFFING AGENCIES PLEASE

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